# **ELECTRA**

# FACT SHEET 30 SEPTEMBER 2016

# Overview

Electra Private Equity PLC ("Electra") is an approved Investment Trust, quoted on the London Stock Exchange since 1976.

As at 30 September 2016, Electra's net assets were £2.1 billion and its NAV per share was 5,149p.

The business and affairs of Electra are managed on an exclusive and fully discretionary basis by Epiris Managers LLP, an independent private equity fund manager with over 25 years' experience.

#### **Investment Objective**

Electra's objective is to achieve a rate of return on equity of 10-15% per year over the long-term by investing in a portfolio of private equity assets.

It is a policy of the Company to return to shareholders a targeted 3% of NAV per annum, by way of cash dividend or share buybacks.

Electra has delivered strong returns. In the ten years to 30 September 2016, Electra's NAV per share total return was 255%. This is more than seven times the NAV per share total return of the Morningstar Private Equity Index and is equivalent to a ten-year annualised return of 14%, at the upper end of Electra's target range of 10-15% over the long-term.

# Why is Electra different?

Electra's investment strategy and structure is different from that of almost every other private equity fund. This has two key implications:

#### Strategy

Electra invests across the full range of private equity opportunities: control and minority, equity and debt, direct and indirect. This means that it can tailor its investment strategy to suit changing market conditions and invest where many others cannot.

More specifically, Electra's strategy is to focus on three areas of private equity investment:

**1. Buyouts and Co-investments:** direct investment in high-quality companies where there is an opportunity to buy well and then transform the business through strategic focus, operational improvement and M&A. As lead investor, Electra typically targets investments of £40 million to £150 million in UK-centric companies with an enterprise value of up to £300 million. Electra also co-invests £30 million to £100 million in minority positions in UK or international companies alongside founders, other private equity firms, corporates or the public markets.

**2. Secondaries:** secondary purchases of existing investors' positions in either individual or portfolios of private equity funds, as well as acquisitions of portfolios of businesses, known as "secondary directs".

**3. Debt:** loans to UK or international borrowers acquired in either the primary or the secondary market as either individual or portfolios of assets. The Debt portfolio comprises: performing credits, held either directly or through a structured finance vehicle such as a collateralised loan obligation ("CLO"), where Electra has been able to secure attractive risk-adjusted returns and where a cash yield supports Electra's distribution policy and liquidity needs; and stretched credits, which refers to debt in good businesses with bad balance sheets where Electra can take a role in the restructuring of the capital structure.

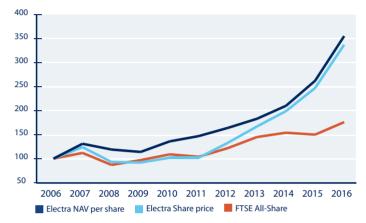
Electra applies the disciplines of buyout investing to its appraisal and management of investments in all three of these groups.

#### Timescale

Electra is able to provide stable long-term capital. It doesn't face expiring investment periods or exit pressure driven by fund-raising cycles. This means that it can fully support investee companies with a long-term strategy and access to capital, and exit when returns are maximised for shareholders.



#### NAV per share vs. Share price vs. FTSE AS (total return)



# Performance (total return)

30 September 2016	one year	three years	five years	ten years
NAV per share				
Electra	35%	94%	141%	255%
Morningstar PE Index	28%	54%	77%	35%
Share price				
Electra	36%	102%	231%	237%
Morningstar PE Index*	34%	62%	165%	15%
FTSE All-Share Index	17%	21%	69%	76%
FTSE 250 Index	10%	30%	109%	136%

\*The above indices, prepared by Morningstar UK Limited reflect the performance of 20 private equity vehicles, excluding Electra, quoted on the London Stock Exchange

#### Investment Portfolio – Breakdown

30 September 2016



- Buyouts and Co-investments 86%
- (22 companies)Secondaries 5% (6 portfolios)
- Debt 3% (5 investments)
- Non-core investment portfolio 6%

Investment Portfolio -

Sector Breakdown

30 September 2016

- Financial & insurance 5%
- House, leisure and personal goods 11%
- Industrial general and transportation 10%
  Media 13%
- Real estate 3%
  - Private equity funds 5%
  - Secondaries 5%
  - Support services 7%
  - Technology, hardware and equipment 8%
  - Travel and leisure 30%
  - Other 3%

www.electraequity.com

# $\Xi$ ELECTRA

# FACT SHEET **30 SEPTEMBER 2016**

# **Investment Portfolio**

	Fair value of holding		
	£m	%	
Buyouts and Co-investments			
Parkdean Resorts	380	22.4	
AXIO Group	220	13.0	
Audiotonix	141	8.3	
Photobox Group	102	6.0	
TGI Fridays	90	5.3	
Innovia Group	80	4.7	
Allflex Corporation	69	4.1	
Treetops Nurseries	49	2.9	
CALA Group	47	2.8	
Retirement Bridge	47	2.8	
Premier Asset Management	46	2.7	
Hollywood Bowl	44	2.6	
Davies Group	43	2.5	
PINE	40	2.4	
Hotter Shoes	31	1.8	
Knight Square	25	1.5	
	1,454	85.8	
Other	7	0.4	
Total Buyouts and Co-investments	1,461	86.2	
Secondaries	82	4.8	
Debt	51	3.0	
Core investment portfolio	1,594	94.0	
Non-core investment portfolio	102	6.0	
TOTAL INVESTMENT PORTFOLIO	1,696	100.0	

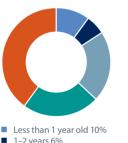
#### Buyouts & Co-investments -Geographic Breakdown

30 September 2016



#### Buyouts & Co-investments -Age Analysis

30 September 2016



- 1–2 years 6%
- 2-3 years 21%
- 3-4 years 23%
- Over 4 years 40%

# Key financials

5,149p
4,310p
£48m
£1,736m
1976
30 September
GB0003085445
0308544

\* Per annum

\*\* Annualised ongoing charges over average undiluted net asset value in the year.

# Calendar

Annual General Meeting	23 March 2017
Half-Year Results announced	May 2017
Annual Results announced	December 2017

# **Board of Directors**

Neil Johnson (Chairman) Edward Bramson Ian Brindle Paul Goodson David Lis Dr John McAdam (from 01/01/17) Roger Perkin Linda Wilding

# Contact

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#### Stockbroker

Morgan Stanley and HSBC

#### Manager

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#### Important Information

Please remember that past performance is not necessarily a guide to the future and that the value of shares and the income from them can go down as well as up. Exchange rates may also cause the value of underlying overseas investments to go down as well as up. Where investment is made in emerging markets, their potential volatility may increase the risk to the value of, and the income from the shares. Investments in technology related stocks can be more volatile than investments in more established companies. The principal investments held by Electra are private equity investments, property and private equity funds which are illiquid assets. Above average share price movements can be expected.

As part of its investment strategy, Electra may from time to time borrow money (known as gearing) to finance the purchase of investments for its portfolio. In addition, Electra's underlying investments may themselves be heavily geared which may mean that the valuation of these investments will therefore be affected by the level of interest rates and by the level of equity markets. The level of gearing of Electra itself and by its underlying investments may, depending on the sums involved, have a significant impact on the value of Electra's shares, such that you may not get back the amount you originally invested. The share price of Electra may trade at a discount to the underlying net asset value of the shares. No information contained in this publication shall form the basis of, or be relied upon in connection with, any offer or commitment whatsoever in any jurisdiction. Nothing in this publication constitutes an offer to sell or a solicitation of any offer to buy any securities of Electra Private Equity PLC in the United States or any other jurisdiction. We do not offer investment advice, if you are unsure of the meaning of the above information, you should consult your own independent financial advisor Issued and approved by Epiris Managers LLP which is authorised and regulated by the Financial Conduct Authority in the United Kingdom.